



Town of Bethlehem  
Financial Plan, Fiscal Year 2016

General Fund

	Budget					Sept Projection		Budget			Avg Ann Increase			16 Bdg to 16 Prj to	
	2012	2013	2014	2015	2016	2016	2017	2018	2019	2017 (Proj)	17 Bdg	17 Bdg	2018	2019	
<b>Revenues</b>															
Real Property Taxes	\$2,078,649	\$2,080,612	\$2,087,183	\$2,123,605	\$2,101,400	\$2,101,400	\$2,405,608	2,455,297	2,565,988	3.0%	14.5%	14.5%	2.1%	4.5%	
Payments In Lieu of Taxes	700,530	100,685	96,206	89,216	91,426	91,426	105,148	105,674	106,202	-31.6%	15.0%	15.0%	0.5%	0.5%	
Sales and Use Tax	10,538,085	10,652,553	11,110,265	11,303,130	11,691,997	11,471,997	11,536,066	11,709,107	11,884,744	1.8%	-1.3%	0.6%	1.5%	1.5%	
Mortgage Recording Taxes	1,298,904	1,307,263	996,083	1,446,951	950,000	1,150,000	1,199,000	1,210,990	1,223,100	-1.6%	26.2%	4.3%	1.0%	1.0%	
State Aid	433,073	254,207	497,249	236,540	133,638	133,638	138,638	138,638	138,638	-20.4%	3.7%	3.7%	0.0%	0.0%	
Federal Aid	40,625	463,496	72,344	100,943	0	0	35,000	35,000	35,000	-2.9%	100.0%	100.0%	0.0%	0.0%	
Interfund Transfers - Revenue	633,016	378,621	399,316	418,807	391,660	391,660	394,530	398,475	402,460	-9.0%	0.7%	0.7%	1.0%	1.0%	
Fines and Forfeitures	431,863	375,012	425,883	369,455	365,500	365,500	400,000	404,000	408,040	-1.5%	9.4%	9.4%	1.0%	1.0%	
Cable Franchise Fees	596,915	611,592	638,885	658,621	652,000	652,000	685,822	692,680	699,607	2.8%	5.2%	5.2%	1.0%	1.0%	
Refuse and Garbage Charges	345,926	325,071	277,922	201,663	320,000	320,000	255,000	255,000	255,000	-5.9%	-20.3%	-20.3%	0.0%	0.0%	
Interest Income	8,854	7,234	15,598	14,428	8,000	8,000	10,000	10,200	10,404	2.5%	25.0%	25.0%	2.0%	2.0%	
Charges for Services	1,402,824	1,368,026	1,147,102	1,341,728	1,119,325	1,119,325	1,127,875	1,139,154	1,150,545	-4.3%	0.8%	N/A	1.0%	1.0%	
Rental Income	90,000	80,001	85,000	80,000	85,000	85,000	80,000	80,800	81,608	-2.3%	-5.9%	-5.9%	1.0%	1.0%	
Insurance Recoveries	0	0	55,471	43,058	50,000	50,000	50,000	50,000	50,000	N/A	0.0%	0.0%	1.0%	1.0%	
Retirement and Water Reserves	0	0	0	0	0	0	0	-	-	N/A	N/A	100.0%	0.0%	0.0%	
Use of Fund Balance	0	0	0	0	0	0	0	-	-	N/A	N/A	100.0%	0.0%	0.0%	
Other Revenue	593,017	707,951	227,575	234,061	163,380	218,380	136,100	137,461	138,836	-25.5%	-16.7%	-37.7%	1.0%	1.0%	
<b>Total Revenues and Other Sources</b>	<b>\$19,192,281</b>	<b>\$18,712,324</b>	<b>\$18,132,083</b>	<b>\$18,662,208</b>	<b>\$18,123,326</b>	<b>\$18,158,326</b>	<b>\$18,558,787</b>	<b>\$18,822,476</b>	<b>\$19,150,172</b>	<b>-0.7%</b>	<b>2.4%</b>	<b>2.2%</b>	<b>1.4%</b>	<b>1.7%</b>	
<b>Expenditures</b>															
Personal Services	\$9,326,402	\$9,354,508	\$9,527,009	\$9,582,863	\$9,811,213	\$10,061,213	\$10,146,794	10,493,853	10,852,783	1.7%	3.4%	0.9%	3.4%	3.4%	
Health Insurance	1,113,310	1,150,529	1,217,010	1,247,587	1,365,692	1,399,692	1,319,874	1,405,666	1,497,034	3.5%	-3.4%	-5.7%	6.5%	6.5%	
Employee Retirement System	924,009	979,401	977,292	946,923	874,442	874,442	818,916	798,314	772,562	-2.4%	-6.3%	-6.3%	-2.5%	-3.2%	
Police Retirement System	975,970	810,693	979,551	873,280	868,606	913,606	913,888	973,291	973,291	-1.3%	5.2%	0.0%	6.5%	0.0%	
Other Employee Benefits and Payroll Taxes	933,404	919,001	985,266	1,003,840	1,026,601	1,062,601	1,134,638	1,173,447	1,213,583	4.0%	10.5%	6.8%	3.4%	3.4%	
Retiree Health Insurance	382,058	393,770	430,869	468,555	499,411	499,411	533,450	565,457	599,384	6.9%	6.8%	6.8%	6.0%	6.0%	
Equipment and Capital Outlay	430,872	410,480	536,821	504,956	246,100	486,100	374,710	359,770	214,542	-2.8%	52.3%	-22.9%	-4.0%	-40.4%	
Vehicle Maintenance	177,672	151,369	117,227	111,552	140,500	140,500	137,000	137,685	138,373	-5.1%	-2.5%	-2.5%	0.5%	0.5%	
Gasoline & Diesel Fuel	184,418	186,644	176,760	110,811	151,104	151,104	119,259	122,837	126,522	-8.3%	-21.1%	-21.1%	3.0%	3.0%	
Road Materials	1,743	1,874	10,760	2,262	0	0	8,000	8,040	8,080	35.6%	100.0%	100.0%	0.5%	0.5%	
All Other Supplies	59,199	34,939	38,077	35,552	59,200	59,200	56,700	56,700	56,700	-0.9%	-4.2%	-4.2%	0.0%	0.0%	
Engineers	212,239	162,238	103,289	101,334	125,000	125,000	115,000	115,575	116,153	-11.5%	-8.0%	-8.0%	0.5%	0.5%	
Equipment Repairs	57,814	55,152	51,054	60,489	68,600	68,600	63,600	63,600	63,600	1.9%	-7.3%	-7.3%	0.0%	0.0%	
Property Repairs	97,305	107,696	91,455	80,822	95,600	95,600	100,600	101,103	101,609	0.7%	5.2%	5.2%	0.5%	0.5%	
Electricity	346,154	376,602	393,793	350,343	366,030	366,030	341,482	344,897	348,346	-0.3%	-6.7%	-6.7%	1.0%	1.0%	
Chemicals	24,850	20,194	18,710	15,076	24,000	24,000	23,220	23,336	23,453	-1.3%	-3.3%	-3.3%	0.5%	0.5%	
Maintenance Contracts	71,014	67,068	72,927	68,408	81,050	81,050	79,350	83,318	87,483	2.2%	-2.1%	-2.1%	5.0%	5.0%	
Other Contract Services	490,638	309,928	223,520	356,934	363,200	363,200	298,614	300,107	301,608	-9.5%	-17.8%	-17.8%	0.5%	0.5%	
Contractual	1,817,028	2,015,795	1,521,473	1,508,992	1,660,442	1,660,442	1,677,258	1,616,644	1,601,149	-1.6%	1.0%	1.0%	0.5%	0.5%	
Debt Service (Principal and Interest)	373,555	336,626	310,505	326,700	296,535	296,535	296,434	584,029	658,047	-4.5%	0.0%	0.0%	97.0%	12.7%	
Interfund Transfers - Expenditures	19,795	0	15,900	306,890	0	0	0	-	-	-100.0%	0.0%	0.0%	0.0%	0.0%	
<b>Total Expenditures and Other Uses</b>	<b>\$18,019,449</b>	<b>\$17,844,507</b>	<b>\$17,799,269</b>	<b>\$18,064,169</b>	<b>\$18,123,326</b>	<b>\$18,728,326</b>	<b>\$18,558,787</b>	<b>\$19,327,669</b>	<b>\$19,754,303</b>	<b>0.6%</b>	<b>2.4%</b>	<b>-0.9%</b>	<b>4.1%</b>	<b>2.2%</b>	
<b>Surplus (Deficit)</b>	<b>\$1,172,832</b>	<b>\$867,817</b>	<b>\$332,813</b>	<b>\$598,039</b>	<b>(\$0)</b>	<b>(\$570,000)</b>	<b>\$0</b>	<b>(\$505,192)</b>	<b>(\$604,131)</b>						
<b>Budgetary Reserves</b>															
Fund Equity, Beg. of Year	\$3,551,878	\$4,724,710	\$5,592,527	\$5,925,340	\$6,523,379	\$6,523,379	\$5,814,524	\$5,814,524	\$5,814,524						
Cumulative Effect of Change In Accounting	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0						
Use of Fund Balance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0						
Transfer to Capital Reserves	\$0	\$0	\$0	\$0	\$0	(138,855)	\$0	\$0	\$0						
Fund Equity, End of Year	4,724,710	5,592,527	5,925,340	6,523,379	6,523,379	5,814,524	5,814,524	5,309,332	5,210,393						
Capital Reserves within Operating Fund Balance	0	0	1,932,197	1,625,307	1,932,197	1,901,452	1,901,452	1,901,452	1,901,452						
Nonspendable and Restricted Fund Balance	1,507,884	1,479,565	862,427	854,479	862,427	854,479	862,427	862,427	862,427						
<b>Unrestricted Fund Balance</b>	<b>\$3,216,826</b>	<b>\$4,112,962</b>	<b>\$3,130,716</b>	<b>\$4,043,593</b>	<b>\$3,728,755</b>	<b>\$3,058,593</b>	<b>\$3,050,645</b>	<b>\$2,545,453</b>	<b>\$2,446,514</b>						
Unrestricted Fund Balance % of Expenditures	17.9%	23.0%	17.6%	22.4%	20.6%	16.3%	16.4%	13.2%	12.4%						

**Town of Bethlehem**  
**Financial Plan, Fiscal Year 2016**  
**Highway Fund**

	2012	2013	2014	2015	Budget 2016	Sept Projection 2016	Budget 2017	2018	2019	Avg Ann Increase 2012- 2017 (Proj)	16 Bdgt to 17 Bdgt	16 Prj to 17 Bdgt	2018	2019
<b>Revenues</b>														
Real Property Taxes	4,094,633	5,540,948	5,743,807	6,107,592	6,120,535	6,120,535	6,161,219	6,388,039	6,619,413	8.5%	0.7%	0.7%	3.7%	3.6%
Payments In Lieu of Taxes	1,358,141	237,210	232,061	223,752	231,104	231,604	239,693	240,891	242,096	-29.3%	3.7%	3.5%	0.5%	0.5%
Sales and Use Tax	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Mortgage Taxes	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
State Aid	299,808	316,043	199,595	356,986	317,000	317,000	389,000	389,000	389,000	5.3%	22.7%	22.7%	0.0%	0.0%
Federal Aid	152,847	0	233,708	41,883	0	0	0	-	-	-100.0%	N/A	0.0%	0.0%	0.0%
Interfund Transfers - Revenue	574,941	495,231	14,400	15,740	32,000	32,000	30,000	31,500	33,075	-44.6%	-6.3%	-6.3%	5.0%	5.0%
Fines and Forfeitures	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Cable Franchise Fees	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Refuse and Garbage Charges	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Interest Income	13,549	7,316	8,863	7,801	4,000	4,000	4,000	4,080	4,162	-21.7%	0.0%	0.0%	2.0%	2.0%
Metered Water Charges	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Sewer Charges	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Charges for Services	4,978	6,329	0	0	8,000	8,000	7,000	7,000	7,000	7.1%	-12.5%	-12.5%	0.0%	0.0%
Rental Income	0	0	0	0	0	0	0	-	-	N/A	N/A	0.0%	0.0%	0.0%
Insurance Recoveries	0	0	35,712	17,767	0	0	0	\$0	\$0	N/A	N/A	N/A	N/A	N/A
Retirement and Water Reserves	0	0	0	0	0	0	0	-	-	N/A	#DIV/0!	100.0%	0.0%	0.0%
Use of Fund Balance	0	0	0	0	0	0	0	-	-	N/A	#DIV/0!	#DIV/0!	0.0%	0.0%
Other Revenue	24,086	38,645	255,349	70,111	29,000	29,000	14,500	14,645	14,791	-9.7%	-50.0%	-50.0%	1.0%	1.0%
<b>Total Revenues and Other Sources</b>	<b>\$6,522,983</b>	<b>\$6,641,722</b>	<b>\$6,723,496</b>	<b>\$6,841,631</b>	<b>\$6,741,639</b>	<b>\$6,742,139</b>	<b>\$6,845,412</b>	<b>\$7,075,155</b>	<b>\$7,309,537</b>	<b>1.0%</b>	<b>1.5%</b>	<b>1.5%</b>	<b>3.4%</b>	<b>3.3%</b>
<b>Expenditures</b>														
Personal Services	2,786,240	2,844,092	2,562,562	2,613,542	2,856,826	2,856,826	2,874,625	2,892,535	2,910,556	0.6%	0.6%	0.6%	0.6%	0.6%
Health Insurance	484,689	518,937	463,809	479,539	540,332	540,332	557,718	591,181	626,652	2.8%	3.2%	3.2%	6.0%	6.0%
Employee Retirement System	504,408	501,372	500,294	448,017	436,366	436,366	399,727	389,671	377,101	-4.5%	-8.4%	-8.4%	-2.5%	-3.2%
Other Employee Benefits and Payroll Taxes	553,869	537,060	588,492	633,231	594,821	594,821	745,235	749,878	754,550	6.1%	25.3%	25.3%	0.6%	0.6%
Retiree Health Insurance	159,141	135,182	136,799	177,247	190,644	190,644	178,424	189,129	200,477	2.3%	-6.4%	-6.4%	6.0%	6.0%
Equipment and Capital Outlay	12,412	60,343	24,347	81,752	94,500	344,500	159,160	60,000	60,000	66.6%	68.4%	-53.8%	-62.3%	0.0%
Paving	103,073	268,408	549,441	497,000	597,000	597,000	697,000	782,000	782,000	46.6%	16.8%	16.8%	12.2%	0.0%
Vehicle Maintenance	158,045	204,559	217,363	211,407	215,000	215,000	215,000	216,075	217,155	6.3%	0.0%	0.0%	0.5%	0.5%
Gasoline & Diesel Fuel	201,402	246,165	217,703	135,183	194,469	194,469	152,040	156,601	161,299	-5.5%	-21.8%	-21.8%	3.0%	3.0%
Road Materials	199,755	222,071	44,332	117,964	180,000	180,000	123,250	123,866	124,486	-9.2%	-31.5%	-31.5%	0.5%	0.5%
Salt & Sand	151,037	104,272	143,802	188,226	203,385	203,385	150,000	150,750	151,504	-0.1%	-26.2%	-26.2%	0.5%	0.5%
All Other Supplies	135,223	156,272	121,935	102,688	140,000	140,000	105,000	105,525	106,053	-4.9%	-25.0%	-25.0%	0.5%	0.5%
Engineers	36,952	42,688	24,428	19,986	75,000	75,000	10,000	10,050	10,100	-23.0%	-86.7%	-86.7%	0.5%	0.5%
Chemicals	8,868	12,640	10,455	5,381	10,000	10,000	7,000	7,035	7,070	-4.6%	-30.0%	-30.0%	0.5%	0.5%
Other Contract Services	88,149	387,474	170,031	115,205	97,500	97,500	106,700	107,234	107,770	3.9%	9.4%	9.4%	0.5%	0.5%
Contractual	116,589	137,876	127,393	122,693	131,013	131,013	123,414	124,031	124,651	1.1%	-5.8%	-5.8%	0.5%	0.5%
Debt Service (Principal and Interest)	193,928	254,161	313,171	330,600	184,783	184,783	241,119	329,322	325,994	4.5%	30.5%	30.5%	36.6%	-1.0%
Interfund Transfers - Expenditures	263,752	0	0	361,303	0	0	0	-	-	-100.0%	N/A	N/A	1.0%	1.0%
<b>Total Expenditures and Other Uses</b>	<b>\$6,157,532</b>	<b>\$6,633,572</b>	<b>\$6,216,357</b>	<b>\$6,640,963</b>	<b>\$6,741,639</b>	<b>\$6,991,639</b>	<b>\$6,845,412</b>	<b>\$6,984,883</b>	<b>\$7,047,418</b>	<b>2.1%</b>	<b>1.5%</b>	<b>-2.1%</b>	<b>2.0%</b>	<b>0.9%</b>
<b>Surplus (Deficit)</b>	<b>\$365,451</b>	<b>\$8,150</b>	<b>\$507,139</b>	<b>\$200,668</b>	<b>\$0</b>	<b>(\$249,500)</b>	<b>\$0</b>	<b>\$90,272</b>	<b>\$262,118</b>					
<b>Budgetary Reserves</b>														
Fund Equity, Beg. of Year	2,011,648	2,377,099	2,385,249	2,892,388	3,093,056	3,093,056	2,717,206	2,717,206	2,807,478					
Cumulative Effect of Change In Accounting	0	0	0	0	0	0	0	-	-					
Use of Fund Balance	0	0	0	0	0	0	0	-	-					
Transfer to Capital Reserves	0	0	0	0	0	-126,350	0	-	-					
Fund Equity, End of Year	2,377,099	2,385,249	2,892,388	3,093,056	3,093,056	2,717,206	2,717,206	2,807,478	3,069,597					
Capital Reserves within Operating Fund Balance	0	0	782,780	421,477	782,780	295,127	782,780	782,780	782,780					
Nonspendable and Restricted Fund Balance	1,216,970	1,026,796	791,563	720,343	791,563	720,343	791,563	791,563	791,563					
<b>Unrestricted Fund Balance</b>	<b>\$1,160,380</b>	<b>\$1,358,453</b>	<b>\$1,318,045</b>	<b>\$1,951,236</b>	<b>\$1,518,713</b>	<b>\$1,701,736</b>	<b>\$1,142,863</b>	<b>\$1,233,135</b>	<b>\$1,495,254</b>					
Unrestricted Fund Balance % of Expenditures	18.8%	20.5%	21.2%	29.4%	22.5%	24.3%	16.7%	17.7%	21.2%					

Town of Bethlehem  
Financial Plan, Fiscal Year 2016  
Water Fund

	2012	2013	2014	2015	Budget 2016	Sept Projection 2016	Budget 2017	Projection 2018	2019	Avg Ann Increase 2012- 2017 (Proj)	16 Bdgt to 17 Bdgt	16 Prj to 17 Bdgt	2018	2019
<b>Revenues</b>														
Real Property Taxes	1,940,609	2,014,483	2,012,734	1,879,829	2,137,704	2,137,704	2,146,180	2,189,104	2,332,886	2.0%	0.4%	0.4%	2.0%	2.0%
Payments In Lieu of Taxes	0	0	-	-	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Sales and Use Tax	0	0	-	-	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Mortgage Taxes	0	0	-	-	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
State Aid	107,488	0	62,554	58,763	0	0	0	-	-	-100.0%	N/A	0.0%	0.0%	0.0%
Federal Aid	322,465	0	187,661	176,290	0	0	0	-	-	-100.0%	N/A	#DIV/0!	0.0%	0.0%
Interfund Transfers - Revenue	0	1,225	-	-	0	0	0	-	-	N/A	N/A	0.0%	0.0%	0.0%
Fines and Forfeitures	0	0	-	-	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Cable Franchise Fees	0	0	-	-	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Refuse and Garbage Charges	0	0	-	-	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Interest Income	8,449	5,457	2,785	7,115	10,200	10,200	10,200	10,404	10,612	3.8%	0.0%	0.0%	2.0%	2.0%
Metered Water Charges	6,571,068	6,916,124	6,441,292	7,051,307	6,916,229	7,216,229	7,211,584	7,427,932	7,650,769	1.9%	4.3%	-0.1%	3.0%	3.0%
Sewer Charges	0	0	-	-	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Charges for Services	325,999	346,502	334,753	410,200	346,600	346,600	336,800	343,536	350,407	0.7%	-2.8%	-2.8%	2.0%	2.0%
Rental Income	142,926	186,209	219,302	228,872	150,000	150,000	220,000	220,000	220,000	9.0%	46.7%	46.7%	0.0%	0.0%
Insurance Recoveries	0	0	3,569	33,576	0	0	10,000	\$0	\$0	N/A	N/A	N/A	N/A	N/A
Retirement and Water Reserves	0	0	-	-	0	0	0	-	-	N/A	#DIV/0!	100.0%	0.0%	0.0%
Use of Fund Balance	0	0	-	-	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Other Revenue	42,467	12,271	12,889	11,435	47,000	47,000	12,000	12,120	12,241	-22.3%	-74.5%	-74.5%	1.0%	1.0%
<b>Total Revenues and Other Sources</b>	<b>\$9,461,471</b>	<b>\$9,482,271</b>	<b>\$9,277,540</b>	<b>\$9,857,387</b>	<b>\$9,607,733</b>	<b>\$9,907,733</b>	<b>\$9,946,764</b>	<b>\$10,203,095</b>	<b>\$10,576,915</b>	<b>1.0%</b>	<b>3.5%</b>	<b>0.4%</b>	<b>2.6%</b>	<b>3.7%</b>
<b>Expenditures</b>														
Personal Services	1,721,612	1,666,762	1,879,775	1,970,084	1,998,326	1,998,326	2,044,723	2,092,197	2,140,774	3.5%	2.3%	2.3%	2.3%	2.3%
Health Insurance	276,206	286,111	313,607	346,387	383,492	383,492	388,404	411,708	436,411	7.1%	1.3%	1.3%	6.0%	6.0%
Employee Retirement System	317,259	307,744	307,082	331,150	295,923	295,923	285,544	278,361	269,381	-2.1%	-3.5%	-3.5%	-2.5%	-3.2%
Other Employee Benefits and Payroll Taxes	251,146	256,583	286,800	323,680	337,183	337,183	390,630	399,700	408,980	9.2%	15.9%	15.9%	2.3%	2.3%
Retiree Health Insurance	38,489	30,752	30,325	51,395	42,853	42,853	49,588	52,563	55,717	5.2%	15.7%	15.7%	6.0%	6.0%
Equipment and Capital Outlay	285,836	320,892	254,416	558,960	525,000	525,000	983,500	746,000	671,000	28.0%	87.3%	87.3%	-24.1%	-10.1%
Vehicle Maintenance	58,868	39,366	21,810	40,939	56,000	56,000	41,000	41,205	41,411	-7.0%	-26.8%	-26.8%	0.5%	0.5%
Gasoline & Diesel Fuel	53,529	64,993	59,260	31,293	46,629	46,629	32,015	32,175	32,336	-9.8%	-31.3%	-31.3%	0.5%	0.5%
Road Materials	46,568	37,102	51,047	58,788	52,000	52,000	53,500	55,105	56,758	2.8%	2.9%	2.9%	3.0%	3.0%
All Other Supplies	387,744	451,718	449,737	451,829	465,000	465,000	430,000	432,150	434,311	2.1%	-7.5%	-7.5%	0.5%	0.5%
Albany Water Contract	1,342,715	1,378,050	1,897,508	1,771,363	1,850,000	1,850,000	1,800,000	1,809,000	1,818,045	6.0%	-2.7%	-2.7%	0.5%	0.5%
Engineers	215,623	141,883	39,271	60,901	165,000	165,000	142,000	142,710	143,424	-8.0%	-13.9%	-13.9%	0.5%	0.5%
Taxes: Town of New Scotland	376,374	391,924	398,327	393,368	434,001	434,001	430,000	432,150	434,311	2.7%	-0.9%	-0.9%	0.5%	0.5%
Equipment Repairs	153,313	111,792	95,976	133,891	85,500	85,500	95,500	95,978	96,457	-9.0%	11.7%	11.7%	0.5%	0.5%
Property Repairs	11,575	29,860	65,833	73,088	30,000	30,000	40,000	40,200	40,401	28.1%	33.3%	33.3%	0.5%	0.5%
Electricity	328,556	348,895	381,323	306,163	304,973	304,973	281,518	284,333	287,177	-3.0%	-7.7%	-7.7%	1.0%	1.0%
Chemicals	168,226	200,488	217,869	161,656	256,500	256,500	256,500	257,783	259,071	8.8%	0.0%	0.0%	0.5%	0.5%
Maintenance Contracts	15,448	20,152	21,902	18,177	63,500	63,500	90,000	94,500	99,225	42.3%	41.7%	41.7%	5.0%	5.0%
Other Contract Services	840,024	311,346	493,353	462,713	441,100	441,100	313,600	315,168	316,744	-17.9%	-28.9%	-28.9%	0.5%	0.5%
Contractual	438,656	539,652	513,875	439,825	469,733	469,733	456,628	458,911	461,206	0.8%	-2.8%	-2.8%	0.5%	0.5%
Debt Service (Principal and Interest)	1,147,699	1,014,006	1,048,346	1,051,119	1,072,831	1,072,831	1,108,828	1,599,910	1,986,679	-0.7%	3.4%	3.4%	44.3%	24.2%
Interfund Transfers - Expenditures	206,651	212,406	228,510	243,059	232,189	232,189	233,286	235,619	237,975	2.5%	0.5%	0.5%	1.0%	1.0%
<b>Total Expenditures and Other Uses</b>	<b>\$8,682,117</b>	<b>\$8,162,477</b>	<b>\$9,055,954</b>	<b>\$9,279,828</b>	<b>\$9,607,733</b>	<b>\$9,607,733</b>	<b>\$9,946,764</b>	<b>\$10,307,425</b>	<b>\$10,727,793</b>	<b>2.8%</b>	<b>3.5%</b>	<b>3.5%</b>	<b>3.6%</b>	<b>4.1%</b>
<b>Surplus (Deficit)</b>	<b>\$779,354</b>	<b>\$1,319,794</b>	<b>\$221,586</b>	<b>\$577,559</b>	<b>\$0</b>	<b>\$300,000</b>	<b>\$0</b>	<b>(\$104,330)</b>	<b>(\$150,877)</b>					
<b>Budgetary Reserves</b>														
Fund Equity, Beg. of Year	3,118,884	3,898,238	3,471,508	3,693,094	4,270,652	4,270,652	4,079,511	4,079,511	3,975,181					
Cumulative Effect of Change in Accounting	0	0	0	0	0	0	0	-	-					
Use of Fund Balance	0	0	0	0	0	0	0	-	-					
Transfer to Capital Reserves	-	(1,746,524)	-	0	-	(491,141)	-	-	-					
Fund Equity, End of Year	3,898,238	3,471,508	3,693,094	4,270,652	4,270,652	4,079,511	4,079,511	3,975,181	3,824,304					
Capital Reserves within Operating Fund Balance			1,036,088	1,036,088	1,036,088	1,444,947	1,036,088	1,036,088	1,036,088					
Nonspendable and Restricted Fund Balance	567,728	628,453	529,619	417,377	529,619	417,377	529,619	529,619	529,619					
<b>Unrestricted Fund Balance</b>	<b>\$3,330,503</b>	<b>\$2,843,055</b>	<b>\$2,127,387</b>	<b>\$2,817,187</b>	<b>\$2,704,945</b>	<b>\$2,217,187</b>	<b>\$2,513,804</b>	<b>\$2,409,474</b>	<b>\$2,258,597</b>					
Unrestricted Fund Balance % of Expenditures	38.4%	34.8%	23.5%	30.4%	28.2%	23.1%	25.3%	23.4%	21.1%					

**Town of Bethlehem  
Financial Plan, Fiscal Year 2016  
Sewer Fund**

	2012	2013	2014	2015	Budget 2016	Sept Projection 2016	Budget 2017	Projection 2018	Projection 2019	Avg Ann Increase 2012- 2017 (Proj)	16 Bdgt to 17 Bdgt	16 Prj to 17 Bdgt	2018	2019
<b>Revenues</b>														
Real Property Taxes	1,526,317	1,628,151	1,627,149	1,689,146	1,423,905	1,423,905	1,427,648	1,356,201	1,183,325	-1.3%	0.3%	0.3%	2.0%	2.0%
Payments In Lieu of Taxes	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Sales and Use Tax	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Mortgage Taxes	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
State Aid	118,915	500	126,501	43,805	0	0	0	-	-	-100.0%	N/A	0.0%	0.0%	0.0%
Federal Aid	358,545	1,500	379,504	131,415	0	0	0	-	-	-100.0%	N/A	#DIV/0!	-100.0%	-100.0%
Interfund Transfers - Revenue	277	2,760	0	0	0	0	0	-	-	-100.0%	N/A	#DIV/0!	0.0%	0.0%
Fines and Forfeitures	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Cable Franchise Fees	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Refuse and Garbage Charges	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Interest Income	9,392	5,473	3,872	6,332	4,100	4,100	4,100	4,141	4,182	-15.3%	0.0%	0.0%	1.0%	1.0%
Metered Water Charges	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Sewer Charges	2,392,332	2,422,291	2,410,795	2,642,021	2,639,250	2,639,250	2,753,848	2,836,463	2,921,557	2.9%	4.3%	4.3%	3.0%	3.0%
Charges for Services	246,725	255,804	325,358	279,755	283,560	283,560	279,000	284,580	290,272	2.5%	-1.6%	-1.6%	2.0%	2.0%
Rental Income	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Insurance Recoveries	4,340	0	3,554	357	2,000	2,000	0	-	-	-100.0%	-100.0%	-100.0%	0.0%	0.0%
Retirement and Water Reserves	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Use of Fund Balance	0	0	0	0	0	0	0	-	-	N/A	N/A	N/A	N/A	N/A
Other Revenue	22,440	385	1,139	17,414	4,000	4,000	4,000	4,080	4,162	-29.2%	0.0%	0.0%	2.0%	2.0%
<b>Total Revenues and Other Sources</b>	<b>\$4,679,283</b>	<b>\$4,316,864</b>	<b>\$4,877,873</b>	<b>\$4,810,246</b>	<b>\$4,356,815</b>	<b>\$4,356,815</b>	<b>\$4,468,596</b>	<b>\$4,485,465</b>	<b>\$4,403,498</b>	<b>-0.9%</b>	<b>2.6%</b>	<b>2.6%</b>	<b>0.4%</b>	<b>-1.8%</b>
<b>Expenditures</b>														
Personal Services	1,190,198	1,095,528	1,205,156	1,053,816	1,132,674	1,132,674	1,104,536	1,077,097	1,050,340	-1.5%	-2.5%	-2.5%	-2.5%	-2.5%
Health Insurance	173,911	182,045	188,627	188,290	237,612	237,612	200,938	212,994	225,774	2.9%	-15.4%	-15.4%	6.0%	6.0%
Employee Retirement System	218,290	215,220	214,756	186,756	169,408	169,408	153,001	149,152	144,341	-6.9%	-9.7%	-9.7%	-2.5%	-3.2%
Other Employee Benefits and Payroll Taxes	154,441	133,744	164,994	158,466	179,946	179,946	177,309	172,904	168,609	2.8%	-1.5%	-1.5%	-2.5%	-2.5%
Retiree Health Insurance	42,154	44,243	41,982	60,880	67,165	67,165	73,531	77,943	82,619	11.8%	9.5%	9.5%	6.0%	6.0%
Equipment and Capital Outlay	216,851	461,509	76,545	494,098	229,500	229,500	768,000	612,000	412,000	28.8%	234.6%	234.6%	-20.3%	-32.7%
Vehicle Maintenance	25,097	47,873	14,524	24,244	27,000	27,000	30,000	30,015	30,030	3.6%	11.1%	11.1%	0.05%	0.05%
Gasoline & Diesel Fuel	44,593	46,772	43,901	28,331	35,304	35,304	29,199	30,075	30,977	-8.1%	-17.3%	-17.3%	3.00%	3.00%
Road Materials	24,138	5,212	38,368	28,828	42,000	42,000	40,000	40,200	40,401	10.6%	-4.8%	-4.8%	0.50%	0.50%
All Other Supplies	123,142	57,502	130,560	93,739	126,000	126,000	126,000	126,630	127,263	0.5%	0.0%	0.0%	0.50%	0.50%
Engineers	144,332	76,845	7,592	171,622	45,000	45,000	67,500	67,838	68,177	-14.1%	50.0%	50.0%	0.50%	0.50%
Equipment Repairs	153,103	42,888	85,125	58,498	50,000	50,000	50,000	50,250	50,501	-20.1%	0.0%	0.0%	0.50%	0.50%
Property Repairs	18,283	26,836	4,967	3,646	24,000	24,000	22,000	22,110	22,221	3.8%	-8.3%	-8.3%	0.50%	0.50%
Electricity	218,697	292,979	306,670	230,510	254,702	254,702	203,996	206,036	208,096	-1.4%	-19.9%	-19.9%	1.00%	1.00%
Chemicals	14,607	27,258	26,203	20,019	35,000	35,000	40,000	40,200	40,401	22.3%	14.3%	14.3%	0.50%	0.50%
Maintenance Contracts	60,627	64,554	58,119	14,979	115,500	115,500	116,000	121,800	127,890	13.9%	0.4%	0.4%	5.00%	5.00%
Other Contract Services	345,400	595,679	281,255	1,113,792	661,000	661,000	258,100	259,391	260,687	-5.7%	-61.0%	-61.0%	0.50%	0.50%
Contractual	224,576	216,661	243,796	209,642	257,030	257,030	277,433	278,820	280,214	4.3%	7.9%	7.9%	0.50%	0.50%
Debt Service (Principal and Interest)	378,713	381,277	386,354	437,882	508,503	489,003	569,809	582,768	684,062	8.5%	12.1%	16.5%	49.3%	17.4%
Interfund Transfers - Expenditures	162,613	166,215	170,806	410,889	159,471	159,471	161,244	162,856	164,485	-0.2%	1.1%	1.1%	1.0%	1.0%
<b>Total Expenditures and Other Uses</b>	<b>\$3,933,766</b>	<b>\$4,180,840</b>	<b>\$3,690,301</b>	<b>\$4,988,928</b>	<b>\$4,356,815</b>	<b>\$4,337,315</b>	<b>\$4,468,596</b>	<b>\$4,321,079</b>	<b>\$4,219,088</b>	<b>2.6%</b>	<b>2.6%</b>	<b>3.0%</b>	<b>-3.3%</b>	<b>-2.4%</b>
<b>Surplus (Deficit)</b>	<b>\$745,517</b>	<b>\$136,024</b>	<b>\$1,187,572</b>	<b>(\$178,683)</b>	<b>\$0</b>	<b>\$19,500</b>	<b>\$0</b>	<b>\$164,387</b>	<b>\$184,409</b>					
<b>Budgetary Reserves</b>														
Fund Equity, Beg. of Year	1,253,842	1,999,359	1,970,383	3,157,956	2,979,273	2,979,273	2,781,298	2,781,298	2,945,685					
Cumulative Effect of Change in Accounting	0	0	1	0	0	0	0	-	-					
Use of Fund Balance	0	0	0	0	0	0	0	-	-					
Transfer to Capital Reserves		(165,000)	-	-	-	(217,475)	-	-	-					
Fund Equity, End of Year	1,999,359	1,970,383	3,157,956	2,979,273	2,979,273	2,781,298	2,781,298	2,945,685	3,130,094					
Capital Reserves within Operating Fund Balance			895,983	660,842	895,983	1,643,367	895,983	895,983	895,983					
Nonspendable and Restricted Fund Balance	731,950	716,881	1,001,660	238,931	1,001,660	238,931	1,001,660	1,001,660	1,001,660					
<b>Unrestricted Fund Balance</b>	<b>\$1,267,409</b>	<b>\$1,253,502</b>	<b>\$1,260,313</b>	<b>\$2,079,500</b>	<b>\$1,081,630</b>	<b>\$899,000</b>	<b>\$883,655</b>	<b>\$1,048,042</b>	<b>\$1,232,451</b>					
Unrestricted Fund Balance % of Expenditures	32.2%	30.0%	34.2%	41.7%	24.8%	20.7%	19.8%	24.3%	29.2%					

**Town of Bethlehem  
Financial Plan, Fiscal Year 2016  
Ambulance Fund**

	2012	2013	2014	2015	Budget 2016	May Projection 2016	Budget 2017	Projection 2018	2019	Avg Ann Increase 2012- 2017 (Proj)	16 Bdgt to 17 Bdgt	16 Prj to 17 Bdgt	2018	2019
<b>Delmar Bethlehem EMS</b>														
<b>Revenues</b>														
Real Property Taxes - <b>DBEMS</b>	813,143	709,380	421,416	197,500	197,500	197,500	199,000	202,980	147,040	-24.5%	0.8%	0.8%	2.0%	-27.6%
PILOT	3,778	3,985	3,871	549	552	552	552	563	573	-31.9%	0.0%	0.0%	1.9%	1.8%
<b>Total Revenues and Other Sources</b>	<b>\$816,921</b>	<b>\$713,365</b>	<b>\$425,287</b>	<b>\$198,049</b>	<b>\$198,052</b>	<b>\$198,052</b>	<b>\$199,552</b>	<b>\$203,543</b>	<b>\$147,612</b>	<b>-24.6%</b>	<b>0.8%</b>	<b>0.8%</b>	<b>2.0%</b>	<b>-27.5%</b>
<b>Expenditures</b>														
Expenditures	816,921	713,365	425,287	198,049	198,052	198,052	199,552	203,543	147,612	-24.6%	0.8%	0.8%	2.0%	-27.5%
<b>Total Expenditures and Other Uses</b>	<b>\$816,921</b>	<b>\$713,365</b>	<b>\$425,287</b>	<b>\$198,049</b>	<b>\$198,052</b>	<b>\$198,052</b>	<b>\$199,552</b>	<b>\$203,543</b>	<b>\$147,612</b>	<b>-24.6%</b>	<b>0.8%</b>	<b>0.8%</b>	<b>2.0%</b>	<b>-27.5%</b>
<b>Surplus (Deficit)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>					

**Albany County ALS/Paramedic Service**

<b>Revenues</b>														
Real Property Taxes - <b>County ALS</b>	761,079	526,301	784,261	912,053	976,564	976,564	984,339	1,004,026	1,024,106	5.3%	0.8%	0.8%	2.0%	2.0%
PILOT	4,596	4,198	5,219	0	0	0	0	0	0	-100.0%	#DIV/0!	#DIV/0!	N/A	N/A
<b>Total Revenues and Other Sources</b>	<b>\$765,675</b>	<b>\$530,499</b>	<b>\$789,480</b>	<b>\$912,053</b>	<b>\$976,564</b>	<b>\$976,564</b>	<b>\$984,339</b>	<b>\$1,004,026</b>	<b>\$1,024,106</b>	<b>5.2%</b>	<b>0.8%</b>	<b>0.8%</b>	<b>2.0%</b>	<b>2.0%</b>
<b>Expenditures</b>														
Expenditures	765,675	530,499	789,480	912,053	976,564	976,564	984,339	1,004,026	1,024,106	5.2%	0.8%	0.8%	2.0%	2.0%
<b>Total Expenditures and Other Uses</b>	<b>\$765,675</b>	<b>\$530,499</b>	<b>\$789,480</b>	<b>\$912,053</b>	<b>\$976,564</b>	<b>\$976,564</b>	<b>\$984,339</b>	<b>\$1,004,026</b>	<b>\$1,024,106</b>	<b>5.2%</b>	<b>0.8%</b>	<b>0.8%</b>	<b>2.0%</b>	<b>2.0%</b>
<b>Surplus (Deficit)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>(\$0)</b>	<b>(\$0)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>					
<b>County Billing</b>	<b>\$817,898</b>	<b>\$849,281</b>	<b>\$889,135</b>	<b>\$889,135</b>	<b>\$912,053</b>	<b>\$912,053</b>	<b>\$912,053</b>							